

To: Viatical Settlement Providers

From: Examinations Bureau

Re: License Renewal and Annual Statement Filing Information

Attached are forms on which to renew your license and file your company's annual statement with Montana Insurance Department. Under the provisions of Montana Insurance Code, a renewal fee of \$1,900 is due with the filing of the renewal form and annual statement, by **March 1**. In addition, by June 1, audited financial statements must also be submitted if such statements are regularly prepared in the ordinary course of business. In addition, if applicable, certified copies of amendments to the articles of incorporation and biographical affidavits for any new officers of the company should be submitted with the financial statements. Please note that viatical settlement provider annual statements and audited financial statements are considered public documents.

If you have any questions, please contact the Examinations Bureau at CSIExams@mt.gov or (406) 444-2040.

RENEWAL OF VIATICAL SETTLEMENT PROVIDER LICENSE

The undersigned hereby applies for a renewal of its certificate of authority to act as a viatical settlement provider pursuant to Title 33, Chapter 20 of the Montana Code Annotated:

(Name o	of Viatical Settlement Provider)
	(Mailing Address)
	(City, State, Zip Code)
(Phone)	(F.E.I.N.)
(Contact Person)	(Direct Phone Number)

(Email)

On or before March 1 of each year, viatical settlement providers shall submit to the department an annual fee in the amount of \$1,900. On or before March 1 of each year, the viatical settlement provider shall file the Montana Viatical Settlement Provider Annual Report, including reports VSP 001; VSP 002; VSP 003 and VSPB 001 for the preceding calendar year with the commissioner.

On or before June 1 of each calendar year, each viatical settlement provider shall submit annual audited financial statement, if such statements are regularly prepared in the ordinary course of business. Attached hereto, <u>if applicable</u>, certified copies of amendments to articles of incorporation, and biographical affidavits for all new officers of the company.

The undersigned officer understands that the company's Montana license is conditioned upon the holder hereof now and hereafter being in full compliance with all Montana laws and lawful requirements as long as such laws and requirements are in effect and applicable.

(Signature of Officer)

(Date)

(Printed Name of Officer)

(Title of Officer)

VIATICAL SETTLEMENT PROVIDER ANNUAL REPORT

OF

(NAME OF VIATICAL SETTLEMENT PROVIDER)

То Тне

MONTANA COMMISSIONER OF SECURITIES AND INSURANCE

STATE AUDITOR'S OFFICE

OF THE STATE OF MONTANA

840 HELENA AVENUE

HELENA, MT 59601

FOR THE YEAR ENDED DECEMBER 31, _____

**** GENERAL INSTRUCTIONS ****

1. This report and the required \$1,900 in fees must be received by the Department annually on or before March 1.

2. Type or print all responses in ink. Annual reports must be filed on official Department forms or other forms determined by the Department to be substantially identical in all material respects to official Department forms.

3. Respond fully to each item. Reports containing blank lines or unanswered questions may be deemed incomplete. Reply with None, Not Applicable, N/A, or 0, as applicable.

4. Attach copies of application forms, contracts and other forms required by 33-1-501 and 33-20-1308, MCA that have not yet been approved by the commissioner.

5. Attach copies of information brochures, advertising, and other solicitation materials that a provider or broker uses to market Viatical settlements to viators or prospective viators in this state that have not yet been approved by the commissioner.

6. Attach and clearly identify and cross reference any supporting documentation or schedules which may be necessary to fully respond to particular report items.

7. Individual viators shall be identified by a settlement number in this report.

8. On or before June 1 of each calendar year, a viatical settlement provider licensed in this state shall submit an annual audited financial statement, if such statements are regularly prepared by or for the viatical settlement provider in the ordinary course of business, or such other financial information as the commissioner shall require pursuant to 6.6.8510(2) ARM.

7. Name of person completing this report: _____ Date: _____

Telephone Number: ______ Fax Number: ______

IT IS THE RESPONSIBILITY OF EACH LICENSED PROVIDER TO COMPLY WITH APPLICABLE STATUTES AND REGULATIONS AT ALL TIMES. SHOULD ANY QUESTIONS OF COMPLIANCE EXIST, PLEASE CONTACT THE EXAMINATIONS BUREAU IN THE MONTANA INSURANCE DEPARTMENT.

ATTESTATION INSTRUCTIONS

ATTESTATIONS SUBMITTED MUST BE ORIGINALS. COPIES ARE NOT ACCEPTABLE.

This report must be attested to by the following, based upon organizational structure of the viatical settlement provider:

1. If the viatical settlement provider is a corporation, the report must be attested by at least two principal officers of the viatical settlement provider;

2. If the viatical settlement provider is a partnership, the report must be attested by two partners; or

3. If the viatical settlement provider is not a corporation or a partnership, by the provider's owner and manager.

Annual Report Attestation

Name of Viatical Settlement Provider:

Type of Business Organization:

MAILING ADDRESS

Street or PO Box:

City of: _____ State: ____ Zip: ____

Phone #: _____ Fax #: _____ Web Site: _____

As an individual responsible for conducting the affairs of the above named viatical settlement provider licensed to transact business in the State of Montana, I am familiar with the laws of Montana relating to viatical settlement providers and do hereby verify pursuant to Section 33-20-1309, MCA, that the information reported herein is a true and correct reporting of the requested information.

(Typed Name)		(Typed Name)					
(Signature)	(Date)	(Signature)	(Date)				
(Title)		(Title)					
Sworn to and subscribed before m	e	Sworn to and subscribed before me					
This day of, 20		This day of	, 20				
NOTARY PUBLIC for the state of	[NOTARY PUBLIC for the state of					
Residing at		Residing at					
My commission expires		My commission expires					

(SEAL)

(SEAL)

INSTRUCTIONS

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1. If the viatical settlement provider is a corporation, the report must be attested by at least two principal officers of the viatical settlement provider;

2. If the viatical settlement provider is a partnership, the report must be attested by two partners; or

3. If the viatical settlement provider is not a corporation or a partnership, by the provider's owner and manager.

Viatical Settlement Provider Attestation – Securities Compliance Requirement

Name of Viatical Settlement Provider:

MAILING ADDRESS			
Street or PO Box:			
City of:		State:	Zip:
Phone #:	Fax #:	Web S	Site:
settlement provider appl with the laws of Montana Viatical settlement provid	relating to securities	regulation and do	hereby state that the
(Typed Name)		(Typed I	Name)
(Typed Name)		(Typed I	Name)
	(Date)	(Typed I (Signature)	Name) (Date)
(Signature)	(Date)		,
(Signature) (Title)		(Signature) (Title)	(Date)
(Signature) (Title) Sworn to and subscribed	before me Swo	(Signature) (Title) orn to and subscribe	(Date)
(Signature) (Title) Sworn to and subscribed This day of	before me Swo	(Signature) (Title) orn to and subscrib This day of	(Date) ed before me
(Typed Name) (Signature) (Title) Sworn to and subscribed This day of NOTARY PUBLIC for the state of Residing at	before me Swo , 20	(Signature) (Title) orn to and subscribe This day of NOTARY PUBLIC	(Date) ed before me , 20

(SEAL)

(SEAL)

Annual Report for 20 for		
Assets	Current Year	Prior Year
1. Cash on Hand and in Company Office		
a. Cash in Company Office		
b. Cash on Deposit		
2. Certificates of Deposit		
3. Investments		
a. Bonds		
b. Common Stock		
c. Preferred Stock		
d. Short Term Investments		
4. Purchased Policies		
5. Matured Polices Receivable		
6. Interest Receivable on Matured Policies		
7. Property and Equipment		
8. Investment Income Due and Accrued		
9. Other Assets		
a		
b		
C		
10. Total Assets		
Liabilities and Shareholders Equity		
Liabilities		
11. Bank Loan/Long Term Loan		
12. Policy Premiums Due		
13. Taxes, Licenses & Fees Due & Accrued		
14. Liability for Benefits for Employees		
15. Payable to Parent, Subsidiaries and Affiliates		
16. Dividends Payable		
17. Other Payables (Short Term Debt)		
a		
b		
C		
18. Total Liabilities		
Shareholder Equity		
19. Common Capital Stock		
20. Preferred Capital Stock		
21. Retained Earnings		
22. Total Shareholder Equity		
23. Total Liabilities and Shareholder Equity		

Annual Report for 20 for		
Report of Income	Current Year	Prior Year
1. Proceeds Received from Matured Polices		
2. Fees Received from Contract Holders		
3. Investment Income		
4. Other Income		
a		
b		
C		
5. Total Income		
6. General and Administrative Expenses		
7. Interest Expense		
8. Other Expenses		
a		
b		
C		
9. Total Expenses	<u></u>	
10. Net Income before Federal Income Tax	<u></u>	
11. Federal Income Tax	<u></u>	
12. Net Income after Federal Income Tax		
Report of Changes in Shareholder Equity		
13. Balance of Shareholder Equity at December 31, PY	<u></u>	<u> </u>
14. Net Income		
15. Capital Contributions/(Distributions)	<u></u>	
16. Dividends Paid	<u></u>	
17. Other Changes		
a		
b		
C		
18. Balance of Shareholder Equity at December 31, CY		

Annual Report for 20 ____ for _____ **Cash Flow** Current Year Prior Year 1. Proceeds from Matured Polices 2. Fees from contract holders 3. Investment Income 4. Interest Income 5. Other Income 6. Total (Items 1 thru 5) 7. Payment made to viators for Purchased Policies 8. Federal Income Taxes paid 9. Premiums paid 10. Policy Loans paid 11. Other Expenses paid 12. Total (Items 7 thru 11) 13. Net Cash from Operations (Item 6 minus 12) 14. Proceeds from sale of Investments 15. Proceeds from sale of fixed assets 16. Cost of investment acquired 17. Purchase of fixed assets 18. Net Cash from Investments (Items 14 &15 minus 16 &17) 19. Other Cash provided: a. Proceeds from issuance of stock b. Contributions c. Proceeds from line of credit d. Advances from related parties e. Other sources f. Total Other Cash Provided 20. Funds paid to related parties 21. Funds paid on long-term debt/and or credit line 22. Other payment made 23. Net Cash from Financing (Item 19f minus (20, 21 & 22) 24. Other Cash Applications a. Dividends paid to stockholders b. Other applications 25. Total Other Cash Applied (Item 24a plus 24b) 26. Net Change in Cash (Item 13 plus 18 plus 23 minus 25) Reconciliation 27. Cash and Certificate of Deposits a. Beginning of the year b. Plus / Minus Item 26 c. End of Year

Exhibit 1 List of Montana Viaticated Polices Miscellaneous Information

Settlement	Issuer of Policy	Policy	Policy	Is This	Date	Has the Person	Is the	Has The Viatical	Did The Viatical Settlement Provider
Number		Number	Issue	Policy a	Policy	Become	Policyholder	Settlement Provider	Pay A Finder's Fee, Commission, Or
			Date *	Premium	Originally	Terminally III	Chronically III	Given Copies Of	Other Compensation To The Attending
				Financed	Acquired	Since the	(Y or N)	Certification And	Physician, Attorney, Or Accountant Or
				Policy	From	Policy		Independent	Any Other Person Who Provides
				(Yes or	Viator	Originally		Evidence To The	Medical, Legal, Financial Planning
				No)		Issued		Insurer When A	Services, Or Agent To The Policyholder
						(Y or N)		Request Was Made	(Y Or N)
								To The Insurer For	
								Verification Of	
								Coverage	
								(Y Or N)	

*A person may not enter into a Viatical Settlement Contract within a 2-year period from the date of issuance unless the criteria of 33-20-1313, MCA has been met.

SCHEDULE A - LIST OF OFFICERS/DIRECTORS AND KEY PERSONNEL

List the name, title, percentage of ownership interest, business address and residence address of each individual who is responsible for the conduct of the providers affairs or has the ability to exercise significant control over the provider, including but not limited to officers, directors, trustees, partners, shareholders holding a 10 percent or greater interest in the provider, and key personnel. Place an asterisk next to the name of any individual not reported on the most recent report or application (whichever occurred last). Attach additional sheets as necessary.

Name	Title	Percentage of Ownership (if any)	Business Address	Residence Address

SCHEDULE B - AGED SCHEDULE OF UNSETTLED VIATICAL CONTRACTS FOR MONTANA RESIDENTS

Provide, as of December 31, an aging analysis for all outstanding Viatical settlement contracts that have been executed by viators.

DOLLAR VALUE
\$
\$
\$
\$
\$
\$
\$
\$

SCHEDULE C - SETTLEMENTS PAID FOR MONTANA RESIDENTS

(Most recent five years, beginning with this reporting year)

YEAR	TOTAL NUMBER OF POLICIES PURCHASED (Quantity)	TOTAL SETTLEMENTS PAID FOR POLICIES PURCHASED (DOLLARS)	TOTAL FACE VALUE OF POLICIES PURCHASED (DOLLARS)
20		\$	\$
20		\$	\$
20		\$	\$
20		\$	\$
20		\$	\$

Interrogatories

1. Has there been any change in the provider's name, organizational structure, articles of incorporation, by- laws, partnership agreement, officers, directors, members, owners, stockholders or location of books and records since the latter of the date of application or the last Annual Report was filed with this Department? The stock of the date of application of there has been a change, has complete documentation been filed with the Department (i.e., amendments, biographical affidavits) These stock of NA If there has been a change and complete documentation was not provided to the Department, attach complete documentation.

2. Has any officer, director, member, stockholder, or employee of the provider been the subject of any administrative or judicial proceeding, had any license denied, suspended or revoked, been arrested, indicted, convicted, or pled nolo contendere to any criminal or civil action other than a minor traffic violation, or had a lien, judgment or foreclosure action filed against him or her since the latter of the date of application or the last Annual Report was filed with this Department? □Yes □No If so, attach a detailed explanation sufficient to disclose all relevant details of the matter, to include its final disposition.

3. Has the provider been involved in any legal actions, civil suits, criminal or administrative proceedings, or had a license denied, suspended or revoked by any government agency or regulatory body since the latter of the date of application or the last Annual Report was filed with this Department? □Yes □No If so, attach a detailed explanation sufficient to disclose all relevant details of the matter, to include its final disposition.

4. During the reporting year has the provider received any complaints from viators alleging that the escrow agent or third party trustee did not disburse the Viatical settlement within three business days of receiving notification that the change in ownership or beneficial interest had been effected? □Yes □No If yes, attach a list of such complaints, including the name of the viator, policy face amount, settlement amount, contract date, date of insurer notification, and date funds were released to the viator. Describe what actions the provider took to correct the situation and prevent its recurrence. If the settlement funds are yet unpaid, include an explanation for the delay and anticipated payment date.

5. Did the provider engage in the re-sale to an institution or individual, during the year covered by this report, any Montana viaticated life insurance policies? □Yes □ No If yes, please provide proof of viators written permission.

INTERROGATORIES (continued)

- 6. Funds used to purchase Montana life insurance policies are provided by:
 - 6.1) Owners, partners or other officers □Yes □No
 - 6.2) Affiliated companies □Yes □No
 - 6.3) Financial institutions □Yes □No
 - 6.4) Private investors □Yes □No
 - 6.5) Others, please describe _____

7. State as of what date the latest examination of the provider was made or is being made: ______ By what department or departments?_____

8. Is the provider submitting its annual audited financial statements or another form of financial statements? □Yes □ No

- 9. Regarding Viatical settlements executed in Montana during the reporting year:
 - 9.1) Number executed during the year?
 - 9.2) Total amount of settlements paid during the year? \$_____
 - 9.3) Total amount payable for outstanding settlements? \$_____

10. Did the provider comply during the reporting year with the minimum percentages that must be paid (per 6.6.8507 ARM) on the face value of the viaticated life insurance policies? \Box Yes \Box No \Box N/A

12. Did the provider engage in life settlement business (where the viator's life expectancy is greater than 24 months) in Montana in the current year? □ Yes □ No

Supporting Documents

1. Please complete and submit the annual report as of the close of business on December 31:

2. Provide a letter of Certification of Securities Compliance as defined in 6.6.8509 ARM.

3. Provide a copy of an executed surety bond in the amount of \$50,000 payable to the State of Montana, or.

4. Provide a copy of an errors and omissions policy in an amount commensurate with the provider's exposure.

5. Provide a completed copy of VSP 001; VSP 002; VSP 003; and VSPB 001.

6. On or before June 1 of each calendar year, a viatical settlement provider licensed in this state shall submit an annual audited financial statement, if such statements are regularly prepared by or for the viatical settlement provider in the ordinary course of business, or such other financial information as the commissioner shall require pursuant to 6.6.8510(2) ARM.

Viatical Settlement Provider Report

Viatical Settlement Provider's Name

Calendar Year

All States and Territories

	1	2	3	4	5	6	7		8		1	2	3	4	5	6	7		8
	Are you doing business in this state?	(T/N) Total number of policies reviewed for consideration	Total number of policies where an offer was made	Total number of policies where an offer was not made	Total number of policies purchased	Aggregate total net death benefit	and the second second second		Secondary market transactions	States	Are you doing business in this state? (Y/N)	Total number of policies reviewed for consideration	Total number of policies where an offer was made	Total number of policies where an offer was not made	Total number of policies purchased	Aqorecate total net death benefit	Aqoreoate amount paid to viators	-	Secondary market transactions
	Are	To	To	To	Tot	Åç		e" pur	sold		Are	4	To	To	Tot	Aga	Ac Ac	pur	sold
Alabama										New Jersey									
Alaska										New Mexico									
Arizona										New York									
Arkansas										North Carolina									
California										North Dakota									
Colorado										Ohio									
Connecticut										Oklahoma									
Delaware										Oregon									
Dist. of Columbia										Pennsylvania									
Florida										Rhode Island									
Georgia										South Carolina									
Hawaii										South Dakota									
Idaho										Tennessee									
Illinois										Texas									
Indiana										Utah									
lowa										Vermont									
Kansas										Virginia									
Kentucky										Washington									
Louisiana										West Virginia									
Maine										Wisconsin									
Maryland										Wyoming									
Massachusetts										American Samoa									
Michigan										Guam									
Minnesota										Puerto Rico									
Mississippi										U.S Virgin Islands									
Missouri										Canada							Ī	İ –	
Montana																	Ī	İ 🗌	
Nebraska										TOTALS							Ī	İ –	
Nevada																	Ī	İ –	
New Hampshire								1									1	1	

VSP 001

Initials of preparer:

Viatical Settlement Provider Report—All States and Territories Instructions

<u>NOTE</u>: This form must be accompanied by Viatical Settlement Provider/Broker Certification Form.

- 1. Indicate (Y or N); have you done business in this state during the calendar year being reported.
- 2. For that state or territory, indicate the total number of policies reviewed for consideration for that state or territory.
- 3. For that state or territory, indicate the total number of policies where an offer was made.
- 4. For that state or territory, indicate the total number of policies where an offer was refused.
- 5. For that state or territory, indicate the total number of policies purchased.
- 6. List the total aggregate net death benefit of the policies viaticated in that state or territory.
- 7. List the total aggregate amount paid to viators in that state or territory.
- 8. List the total number of policies purchased and/or sold in the secondary market for that state or territory.

VSP 001 Instructions

Initials of preparer:

Viatical Settlement Provider Report

Viatical Settlement Provider's Name

Calendar Year

Montana Transactions Only

1	2	3	4	5	6	7	8	9	10	11
Viatical settlement provider settlement number	Contract date purchased	Total net death benefit (\$)	Age of insured at time of contract	Life expectancy at time of contract.	Net amount paid to viator (\$)	Policy type: I or G	Funding: F, P, I, T or RPT	Source of policy: B, D, SM, P or O	Commission amount (\$)	Name of source of policy

VSP 002

Initials of preparer: _____

Viatical Settlement Provider Report Montana Insured's Only Instructions

<u>NOTE</u>: This form must be accompanied by Viatical Settlement Provider/Broker Certification Form

- 1. List the settlement number, case number or unique identifying number used to identify the specific viatical settlement transaction.
- 2. List the date the viatical settlement contract was purchased by the provider during the current calendar year, whether or not the insured is still alive at the end of the calendar year.
- 3. List the net amount (in dollars) being viaticated.
- 4. List the age (in years) of the person insured by the policy being viaticated, at the time of the viatical settlement contract.
- 5. List the life expectancy (in months) of the insured individual at the time of the viatical settlement contract.
- 6. List the net amount (in dollars) paid to the viator.
- 7. Identify whether the policy was an individual policy (I) or a group policy (G).
- List the type of funding for the transaction: "F" for a licensed financial institution (policies collateralized), "P" for private (purchaser) funding, "I" for internal funding, "T" for trust, and "RPT" for related provider trust.
- 9. Indicate the purchase source of the policy. Use "B" for viatical settlement broker, "D" for direct from the viator, "I" for insurance agent/producer, "SM" for a secondary market or viatical settlement provider, "P" for private (purchaser) funding or "O" for other.
- 10. List the amount of commissions (in dollars) paid to viator source involved in the transaction whether that be a viatical settlement broker, an insurance producer or other licensed entity authorized to be viator source.
- 11. List the name of the source of the viatical settlement transaction. If it is a broker, producer or other licensee, name that person; if it is direct, from a relative, from the corporation of the insured or any other entity that could possibly reveal the insured, designate by writing "Direct," "Relative," "Corporation," or other nondesignating word.

VSP 002 Instructions

Initials of preparer:

Viatical Settlement Provider Report

Viatical Settlement Provider's Name

Calendar Year

Montana Insured's Only

1	2	3	4	5	6	7	8	9	10
Viatical settlement provider' s settlement number	Contract date	Age of insured at time of contract	Life expectancy at time of contract	Net amount paid to viator	Date of death	Total premiums paid to maintain policy	Death benefit collected	Number of months between date of contract and date of death	Number of months between life expectancy at contract date and date of death (+ / -)

VSP 003

Completed by Viatical Settlement Providers

Initials of preparer: _____

Individual Mortality Report— Montana Insured's Only Instructions

<u>NOTE</u>: This form must be accompanied by the Viatical Settlement Provider/Broker Certification Form.

- 1. List the settlement number, case number, or unique identifying number used to identify the specific viatical settlement transaction.
- 2. List the date of the viatical settlement contract.
- 3. List the age of the insured at the time of the contract.
- 4. List the life expectancy (in months) of the insured individual at the time of the viatical settlement contract. For first to die policies, use the shortest life expectancy of the two lives. For second to die policies, use the longest life expectancy of the two lives.
- 5. List the "Net" amount paid to the viator.
- 6. Indicate the insured's date of death. For first to die policies, use the date of the first insured's death. For second to die policies, use the date of the last insured's death.
- 7. List the total amount of premiums (in dollars) required to be paid to the insurer to maintain the policy from the date of viatication to the date of death.
- 8. List the total death benefit collected from the insurer.
- 9. List the number of months between the date of contract and the insured's date of death.
- 10. List the number of months between the life expectancy of the insured at the time of contract and the insured's date of death. This should be noted as a plus (+) figure if the insured died after the estimated life expectancy or a minus (-) if the insured died prior to the estimated life expectancy.

VSP 003 Instructions

Initials of preparer:

Viatical Settlement Provider Certification Form

This section should be completed by viatical settlement providers.				
Please check all forms submitted:				
□ Viatio	□ Viatical Settlement Provider Reporting Form - All States and Territories (VSP 001)			
□ Viatical Settlement Provider Reporting Form – Montana Insured's Only (VSP 002)				
□ Individual Mortality Report - Montana Insured's Only (VSP 003)				
I hereby certify that the information contained in the reports indicated above is true and accurate. I acknowledge that providing false and misleading information in the reports, or failing to divulge a fact material thereto, is sufficient grounds for administrative action by the commissioner and potentially, applicable criminal penalties				
		Date:	/	
	Signature of individual that prepared reports			
	Print or type name	- Date:	/ /	
	Signature of Authorized Representative	Date	/	
	Print or type name	-		

VSPB 001