

Part II Rate Increase Justification

Montana Health CO-OP
Preliminary Rate Increase Justification for 2020
Individual Market

Scope and Range of Rate Increase

Montana Health CO-OP (MHC) projects to have 20,728 insureds enrolled in the Individual market. Before federal subsidies, the average change in premium for these individuals will be -11.9%. The requested rate change varies by product with the smallest average change of -12.5% for Connected Care Gold and the largest average change of -3.6% for Connected Care Catastrophic.

As of 03/2019, Montana Health CO-OP (MHC) has 20,445 insureds enrolled who will be affected by 2020 Individual Market rate changes if they continue their coverage. Before federal subsidies, the average change in premium for these individuals will be -11.9%. The requested rate change varies by product with the smallest average change of -14.8% for Connected Care Gold and the largest average change of -2.3% for Connected Care Catastrophic. These percent increases vary from those in the previous paragraph due to a difference in counts used to calculate the averages.

Financial Experience of Product

The Individual market financial experience for calendar year 2018 was as follows:

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|---|-----------------|
| • Premiums Earned before Risk Adjustment: | \$153.6 million |
| • Incurred Claims after CSR: | \$85.4 million |
| • Member Months: | 269,459 |

The rate increases will increase premiums to levels that are expected to be adequate to cover incurred claims and expenses.

Changes in Medical Service Costs

Medical service costs are constantly changing. MHC is assuming an overall allowed annual cost trend of 7.3%. This number has been calculated based on proprietary Milliman data and research and is broken out into the various contributing components of inflation and utilization. Inflation represents a direct increase in the cost of particular services due to any number of causes. The utilization represents an increase in the use of services and is independent of change in utilization for changes in the risk pool or plan designs.

Changes in Benefits

Benefits offered have not changed significantly from the prior year.

Administrative Cost and Anticipated Margins

The 2020 rates are made up of the following components, which are similar to the prior year:

| | |
|-------------------------------------|-------|
| • Claims: | 71.9% |
| • Risk Adjuster Paid: | 21.2% |
| • State Reinsurance | -8.5% |
| • Administrative Costs: | 7.6% |
| • Federal Taxes and Fees: | 4.4% |
| • Commissions: | 0.4% |
| • Surplus, Profit, and Risk Margin: | 3.0% |